

Amendments to the Claims

This listing of claims, if entered, will replace all prior versions and listings of claims in the above-identified application.

Listing of Claims

1. **(Currently Amended)** A method in a computer system for presenting forecast information, the method comprising:

providing forecast snapshots, each forecast snapshot comprising a forecast date, a forecast period, forecast interval and summary forecasts, wherein the forecast interval indicates a frequency at which forecasts are to be generated and saved as forecast snapshots;

receiving from a user a request to display forecast snapshot information for a forecast period;

for each forecast snapshot for the requested forecast period, retrieving forecasts for participants of the forecast, wherein each participant is subordinate to the user in a corporate management hierarchy;

retrieving current opportunities for the user; and

generating a single display ~~description with~~ containing a summary area that comprises summary information of the retrieved forecast snapshots for participants of the forecast, a participants area that comprises information of the retrieved forecast snapshots of each participant, and a user area that comprises information of the retrieved current opportunities of the user.

2. (Original) The method of claim 1 wherein the information of the areas include a date for each forecast snapshot.

3. (Original) The method of claim 1 wherein the participants area includes a row for each participant that, when selected, provides more detailed information about each participant.

4. (Original) The method of claim 1 wherein information of the summary area includes closed revenue and forecast revenue.
5. (Original) The method of claim 4 wherein the information of the summary area includes pipeline revenue.
6. (Original) The method of claim 4 wherein the information of the summary area includes expected revenue.
7. (Original) The method of claim 1 wherein the information of the participants area includes closed revenue and forecast revenue.
8. (Original) The method of claim 7 wherein the information of the participants area includes pipeline revenue.
9. (Original) The method of claim 7 wherein the information of the participants area includes name of the participant.
10. (Original) The method of claim 1 wherein the user area includes information for each opportunity of the user.
11. (Original) The method of claim 10 wherein the information for each opportunity includes opportunity identifier and forecast revenue.
12. (Previously Presented) The method of claim 1 wherein the summary area comprises a row of information for each forecast snapshot within the forecast period, the participant area comprises a row of information for each participant within each forecast snapshot within the forecast period, and the user area comprises a row for each opportunity of the user.
13. (Original) The method of claim 1 wherein information of the summary area includes forecasted quantity of a product.

14. (Original) The method of claim 1 wherein the information of the summary area includes closed quantity of a product.

15. (Original) The method of claim 1 wherein the information of the summary area includes pipeline quantity of a product.

16. **(Currently Amended)** A computer system for presenting forecast information, comprising:

a memory to store a forecast snapshot database with forecast snapshots comprising a forecast date, a forecast period, forecast interval and forecast information, wherein the forecast interval indicates a frequency at which forecasts are to be generated and saved as forecast snapshots;

a processor coupled to said memory and configured to retrieve component ~~that~~, for each forecast snapshot for a forecast period, ~~retrieves~~ forecasts for participants of the forecast; and

~~a component that generates~~ said processor further configured to generate a single display description—with containing a summary area that comprises summary information of the retrieved forecast snapshots for participants of the forecast, a participants area that comprises information of the retrieved forecast snapshots of each participant, and a user area that comprises information of opportunities of a user, wherein each participant is subordinate to the user in a corporate management hierarchy.

17. (Original) The computer system of claim 16 wherein the information of the areas include a date for each forecast snapshot.

18. (Previously Presented) The computer system of claim 16 wherein the participants area comprises a row for each participant that, when selected, provides more detailed information about each participant, the more detailed information comprising opportunity information retrieved from a snapshot.

19. (Original) The computer system of claim 16 wherein information of the summary area includes forecast revenue.

20. (Original) The computer system of claim 16 wherein the information of the summary area includes closed revenue.

21. (Original) The computer system of claim 16 wherein the information of the summary area includes expected revenue.

22. **(Currently Amended)** The computer system of claim 16 ~~including a component that~~ wherein said processor is further configured to automatically ~~generates~~ generate forecasts in accordance with a forecast definition.

23. (Original) The computer system of claim 16 wherein information of the participants area includes forecast revenue.

24. (Original) The computer system of claim 16 wherein the information of the participants area includes pipeline revenue.

25. (Original) The computer system of claim 16 wherein the information of the participants area includes name of the participant.

26. (Original) The computer system of claim 16 wherein the user area includes information for each current opportunity of the user.

27. (Original) The computer system of claim 16 wherein the user area includes information for each opportunity of the user stored in a snapshot.

28. (Previously Presented) The computer system of claim 16 wherein the summary area comprises a row of information for each forecast snapshot within the forecast period, the participant area comprises a row of information for each participant within each

forecast snapshot within the forecast period, and the user area comprises a row for each opportunity of the user.

29. (Original) The computer system of claim 16 wherein information of the summary area includes forecasted quantity of a product.

30. (Original) The computer system of claim 16 wherein the information of the summary area includes closed quantity of a product.

31. (Original) The computer system of claim 16 wherein the information of the summary area includes pipeline quantity of a product.

32. (Currently Amended) A computer-readable storage medium containing instructions for controlling a computer system to present forecast information, wherein said instructions, when executed by a processor in said computer system, cause said processor to perform by a method comprising:

providing forecast snapshots, each forecast snapshot comprising a forecast date, a forecast period, forecast interval and summary forecasts, wherein the forecast interval indicates a frequency at which forecasts are to be generated and saved as forecast snapshots;

for each forecast snapshot for the requested forecast period, retrieving forecasts for participants of the forecast; and

generating a single display description with containing a summary area that comprises summary information of the retrieved forecast[[s]] snapshots for participants of the forecast, ~~and~~ a participants area that comprises information of the retrieved forecast[[s]] snapshots of each participant, and a user area that comprises information of current opportunities of a user, wherein each participant is subordinate to the user in a corporate management hierarchy.

33. (Previously Presented) The computer-readable storage medium of claim 32 wherein the information of the areas include a date for each forecast snapshot.

34. (Previously Presented) The computer-readable storage medium of claim 32 wherein the participants area includes a row for each participant that, when selected, provides more detailed information about each participant.

35. (Previously Presented) The computer-readable storage medium of claim 32 wherein the information of the participants area includes name of the participant.

36. (Previously Presented) The computer-readable storage medium of claim 32 wherein the summary area comprises a row of information for each forecast snapshot within the forecast period and the participant area comprises a row of information for each participant within each forecast snapshot within the forecast period.

37. (Previously Presented) The computer-readable storage medium of claim 32 wherein information of the summary area includes forecasted quantity of a product.

38. (Currently Amended) A computer program product, comprising a computer-readable storage medium, wherein said computer-readable storage medium comprises a data-structure program instructions, which, when executed by a processor, cause said processor to generate a single display comprising:

a summary area that comprises summary information of forecast[[s]] snapshots for participants of a forecast, the summary information being generated based on forecast snapshots having a forecast date, a forecast period, forecast interval and summary forecasts, wherein

the forecast interval indicates a frequency at which forecasts are to be generated and saved as forecast snapshots;

a participants area that comprises information of forecasts of each participant that is generated based on the forecast snapshots; and

a user area that comprises information of ~~the-retrieved~~ current opportunities of the a user, wherein each participant is subordinate to the user in a corporate management hierarchy.